

Reliable Encoder Leaves Lasting Impression

The Company

Taylor's Industrial Service is a global leader in manufacturing heavy duty, industrial machinery. Their HPM Division headquarters is located in Mt. Gilead, Ohio. With over 85 acres of manufacturing space, they focus on producing Injection Molding Machines, Hydraulics, Pipe Extrusion, and Die Casting Equipment. With their own engineering department, over 20 contract service providers, and service groups in China, Italy, and Mexico, it is important for this large company to have vendors they can depend on.



Taylor's HPM Division

The Problem

Taylor's HPM Division was experiencing unacceptable delivery times on encoders from their supplier. They had an automated system that they needed to get out the door, but had no encoder for the system. Experiencing above average encoder failures, they also needed a more reliable encoder. Facing these two dilemmas, Taylor's HPM Division began searching for a new encoder supplier.

The Solution

Working through C&E Sales Distribution, EPC was able to provide our Model 725 encoder with next day expedite service. Taylor's HPM Division was then able to deliver their new machine to their customer on time, making everyone involved satisfied. Taylor's HPM Division was so impressed with EPC's service, delivery, and reliability, they are switching all of their encoder needs to the Accu-Coder™ brand by Encoder Products Company. Having an encoder supplier that you can depend on is vital. With our commitment to superior service, we look forward to adding Taylor's HPM Division on our long list of satisfied customers. If you are seeking prompt delivery of reliable encoders, let us show you what a dependable encoder supplier we are.

EPC Product(s) Used



Model 725 - Heavy Duty Size 25 with Industrial Housing