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November 27, 2018

Dear Customer:

Due to the design of our Accu-Coder<sup>™</sup> products, none of our encoders require calibration. The output resolution is based on fixed mechanical parts and do not drift over time or use. Prior to shipment they are tested and verified that they meet all published specifications.

Sincerely,

A handwritten signature in dark ink, appearing to read 'James MacLachlan', is positioned below the word 'Sincerely,'.

James MacLachlan

Corporate Officer

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